

# GENERAL TERMS AND CONDITIONS OF SALE (September 2023 edition)

These General Terms and Conditions of Sale ("CTC") apply to any sale and delivery of products and services (together the "Products") by Beauty Services Europe or any of its affiliates registered in France (hereinafter "IBC") to its customers (hereinafter individually "the Customer")and are an integral part of each transaction between IBC and its Customer (The Contract").

These GTC constitute the sole agreement between IBG and its Customer (the "Parties"). The Customer represents that it has full knowledge and understanding of these GTC and acknowledges having accepted them without restriction or reservation, after having been able to negotiate them with IBG. The Customer acknowledges that it was provided with all necessary advice and information to ensure the adequacy of the Products and these GTC to its needs and confirms that it has issued a purchase order with full knowledge and understanding of these GTC.

Notwithstanding any other provisions in any Order or agreements between the Customer and IBG, any Order placed by the Customer or any acceptance by the Customer of an offer of sale from IBC constitutes the Customer's express acceptance of these GTC and waiver of any right the Customer may have to enforce its own general conditions or any softent terms or conditions inconsistent with these GTC.

Failure by IBC to enforce any provision of these CTC shall not be construed as a waiver of IBC's right to act or to enforce any such provision and IBC's rights shall not be affected by any delay, failure or omission to enforce any such provisions.

1. Finalization of the contract
Orders are binding upon IBG only once they are accepted by IBG in writing (the "Order"). All sales of Products are final and, unless otherwise set forth herein, the Products may not be exchanged or returned for a refund. Under no circumstances does the commencement of performance by IBC of the Customer's Order constitute tacit acceptance of the terms of such Order. Unless otherwise provided hereinafter, the Customer cannot cancel an accepted Order.
Any information, specifications and pricing in IBGs catalogues and/or documentation, including any quotation, are provided for information purposes only. IBG shall only be bound by information, specifications and pricing set out in the Customer's Order as accepted in writing by IBC.

Unless otherwise agreed between the Parties, the Customer shall be solely responsible for obtaining, in a timely manner, any permits, authorizations or requirements required for, inter alia, import or exchange control of the Products into the country of delivery or payment of the Products sold, and the Cu inform IBG1 in writing upon receipt or performance of such permits, authorizations or other legal requirements no later than upon sissing the Order.

2. Tooling - Components
2. It onling. Unless otherwise provided in IBC's written acceptance of the Order, the tools, including, but not limited to, equipment, machines, molds and prototypes, collectively. Tooling, Unless otherwise provided in IBC's written acceptance of the Order, the tools, including, but not limited to, equipment, machines, molds and prototypes, collectively. Tooling the order of Customers's collectively of the Order of Customers's collection and/or Customers's participation to the definition of Prototyre specifications. Any contribution by the Customers to cover all or part of the series of manufacturing such Tooling shall in no event (i) esuit in the transfer of ownership of such Tooling to the Customer, (ii) authorize the Customer to request transfer of such Tooling to another supplier without IBC's prior written consent, or (iii) restrict the production by IBC of products using such Tooling for other customers. The Tooling shall be marked only with the name of IBC.

Customer Tooling shall be returned at the expiration of the Order related to the applicable Products, upon the Customer's written request, with all associated costs paid by the Customer, delivery of such Customer Tooling shall only be made after payment by the Customer of all amounts due to IBC. Should the Customer fail to request return of Customer Tooling or should such Customer Tooling on the used during a continued three (3) year period since the sus of the Customer Tooling or the used for the Customer Tooling or the used for the Customer Tooling or the used for the Customer to Tooling or the Customer tooling at Customer's costs, subject to prior notification to the Customer. Upon receipt of such notification, Customer shall have a five (S) calendar day period to request return of Customer Tooling at its costs and risks.

22. Components and raw materials. Components, substances, formulae, ingredients, fragrance and raw materials (collectively "Components") required for the manufacture of Products shall be procured as follows, as shall be set forth in IBG's written confirmation of the Order (i) placed at IBG's disposition by the Customer, in which case they shall be under IBG's custody until Product delivery and IBG shall be in charge of the corresponding waste disposal, or (ii) procured by IBG from independent third party suppliers selected by IBG or as instructed by Customer, in which occurrence they shall be included in the definition of Products for the purposes hereof.

NEWS, by dates and deadlines indicated by IBG in its written acceptance of the applicable Order shall be indicative. Delays with respect to any such delivery dates or ines shall not provide the Customer with any rights of cancellation or termination of the Order, nor compensation, damages or penalties. By dates and deadlines shall be automatically extended in the event of a delay that is due to force majeure under the provisions of Article 7, as well as in the event ay that is attributable to the Customer, including, but not limited to late payment by the Customer as provided in Article 42.

Unless otherwise provided in IBC's written acceptance of the Order, the Products shall be delivered in accordance with the regulations applicable in their country of manufacture on the date of IBC's written acceptance of the Order in packaging that is customary in the industry sector of IBC. IBC shall not be liable for any damage due to packaging specifically requested or accepted by the Customer of if special conditions of carriage/transportation have not been previously requested by the Customer and agreed to by IBC in writing.

The Customer shall not alter or modify, in whole or in part, the packaging, its markings and figures included thereon, or the formulae, Components or conte IBC Products as they exist at the time of delivery and shall not use any Products that may have undergone such alteration or modification.

In the event of application of the Ex Works-Incoterm and if the Customer fails to take delivery of the Products on the agreed delivery date, IBG shall invoice the to the Customer on the agreed delivery date and may further re-invoice all the related storage costs of the Products until the actual date of delivery of the P the Customer shall without protest pay such invices in accordance with the timeline mentioned on them.

If the Products are subject to export restrictions (legal, regulatory or contractual), the Customer hereby undertakes not to sell, lend or deliver to any party whatsoever, under any circumstances whatsoever, with or without remuneration, on a permanent or temporary basis, the Products (including supplies and replacement parts delivered under the warranty), documentation, specifications and information of any kind associated with the Products, without the prior written consent of IBG and/or the competent authorities concerned.

4. Prices - Terms of payment.

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The orders of the Froduct, and even if such change was foreseeable at the time of the quotation or IBO's written acceptance of the Order, as applicable, IBO shall notify so to the Customer and explain the impact of such changes on the price of the Order. Price Price

In addition, when relevant in light of the duration of the Order at stake and notwithstanding the foregoing, the prices of Products shall be revised by IBG once per year, on the anniversary date of IBG's written acceptance of the Order, based upon the evolution of factors including, but not limited to: the cost of raw materials and components, energy, wages and salaries, insurance, peckaging, taxes, customs duties and transport costs and the impact on IBG of any change of laws or regulations impacting wages or stalaries or social security contributions and/or the composition of Products.

established on the basis of continuous production.

Unless otherwise provided in IBC's written acceptance of the Order, all prices of the Products shall be deemed to be "ex works" (ICC Incoterm 2020), excluding duties and taxes.

If a discount or any other type of rebate is agreed it will not be deemed to any other type of rebate is agreed.

scount or any other type of rebate is agreed, it will only be due if the Customer has strictly and completely complied with all its contractual and legal obligations dis IBG.

remittance by the Customer of a documentary credit or other irrevocable and confirmed guarantee by a bank approved by IBC, regardless of the method and place of definery.

Any Other plant products and the confirmed guarantee by a bank approved by IBC, regardless of the method and place of definery.

Any Other plant products and without projection to IBCs other rights and remedies; (i) the entire amount, including taxes and charges, to become immediately due and payable III the entire amount bearing interest for each calendar day of late payment calculated on the to the the statutory rate of interest; such late interest beginning to accrue from the day after the date on which the principal amounts are due without prior notice, as well as the invoking by IBC for Customer of an additional lump aum compensation of forty (40) euros for recovery costs, or even, if the recovery costs actually incurred are greater than this lump sum, additional compensation on justification; (iii) the right for IBC, upon expiry of an eight (B) calendar days' notice to pay addressed to the Customer etay the contract of the con

The Customer may not invoke any dispute or Product return under the warranty in order to withhold or delay payment for the Products. It is expressly agreed that IBC may set off and deduct any amount due to by the Customer from any amount due to it.

5. Tile retention.

The Products shall remain the full and exclusive property of IBC until complete payment of all amounts due to it, in principal and interest. Until full payment, the Customer must take all necessary measures to (i) ensure that the delivered Products are stored in good conditions and in such a very sate to learly identify them as Products belonging to IBC, os that they cannot be confused with products from other suppliers, (iii) safeguard IBCs' girls to aial Products, (iii) immediately inform IBC of any claim of any third parties relating to the Products(vi) not obscure, deface or destroy any identifying mark or packaging on or relating to the Products.

In the event or total or partial late payment of any invoice, and without prejudice to IBG's other rights and remedies, IBG expressly reserves the right to immerpossess the Products and Customer shall return the Products, at its own risks and costs within fifteen (IS) calendar days following IBG's request.

5. Compliance with regulations - Information
When relevant, more particularly for turnkey projects, The Customer having accepted the technical specifications of the Products, acknowledges having full knowledge
for the formulation, Components, design and properties of such Products and their contraindications. It is the Customer's sole responsibility to perform any tests on the
Products that it considers necessary. The Customer is solely responsible for compliance with the laws and regulations in force on the date of acceptance of the Order,
elating to the marketing and use of the Products in their countrylies of delivery. The Customer shall be solely responsible for proper information of its clients and
end consumers as to the use of the Products and / or their potential contraindications and all consequences which may result therefrom.

7. Force Majeure

186. Will not be liable for breach of its obligations in the event that the performance of such obligations is hindered, prevented or delayed by a case of Force Majeure

(Force Majeure Case\*), such as but not limited to any natural disaster, storm, fire, flood, earthquake, accident, interruption of services, epidemics, pandemics, strikes

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In the event of a Force Majeure Case lasting for more than three (3) months, any Party may terminate the Order, with immediate effect, by registered letter with acknowledgment of receipt. The Customer must take delivery and pay for all Products manufactured up to the date of termination and compensate IBG for all other costs and expenses already incurred in accordance with the provisions of Article 9.

8. Warranty - Limitation of Liabilities
8.1. Warranty. To the maximum extent permitted by mandatory public policy laws, the provisions relating to warranty hereunder shall be in lieu of any and all other warranties and conditions provided at law or otherwise, including any warranties for hidden defects.

The Customer shall provide notice in writing to IBG of all claims under the warranty for apparent defects prior to any use/transformation of the Products and in any

event within a maximum period of five [5] calendar days following delivery.

The Customer shall provide notice in writing to IBC for all other claims under the warranty, for all non-conformities and defects other than apparent defects subject to any other provision hereof, within a period of six [6] nonths from the date of delivery to the Customer. In either event, the Customer shall principle in writing to IBC of such claim within five [5] calendar days of the discovery of the non-conformity or defect.

The Products are considered defective if the defect can be confirmed by IBG upon examination, it being understood that non-conformities shall be determined by reference to the corresponding contractual specifications. If IBC confirms such non-conformity or defects Products at its expense, or (ii) to replace the non-conforming or defective Products at its expense, or (iii) to replace the non-conforming or defective Products at its expense, or (iii) to replace the non-conforming or defective Products at its expense the Customer on a pro-tate basis for the non-conforming or defective Products at its expense, or (iii) to replace the Non-conforming or defective Products and expense or the Customer on a pro-tate basis for the non-conforming or defective Products. The above constitutes the Customer's sole and exclusive remedy under this warranty. Repairs or replacements of Products made under the warranty may not have the effect of extending the initial duration of the warranty. For the avoidance of doubt, IBG shall have no liability under this warranty if the Customer fails to give notice within the applicable time periods.

c Customer shall comply with the instructions of IBG regarding inter alia storage, preservation or use, including distribution methods, of the Products a stomer shall inform its own clients or subcontractors of such terms, failing which IBG shall have no liability under this warranty or for any loss or damage suffe Customer or any third party. The Customer assumes all risks and liabilities resulting from the use of the Product.

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In particular, an specifically excluded from the benefit of this warranty, defects or non-conformities:
-due to non-compliance with IBO's specifications and instructions,
-due to normal wear and tear,
-due to handling, transportation or the mode of transportation used, after transfer of risks,
-due to shandling, transportation or the mode of transportation used, after transfer of risks,
-due to shandling, transportation or requirements provided by the Customer,
-due to abmormation or requirements provided by the Customer,
-due to abnormal or uncommon use of equivalent products,
-due to abnormal or uncommon use of equivalent products,
-not existing at the time when the Product was delivered by IBC,
-relating to a Product not intended for sale or any other form of distribution, subject to mandatory applicable laws to the contrary,
-stributable to the design of the final product into which the Product is integrated or with which it is combined by the Customer or by a third party or the
instructions of the Customer or the manufacturer of such final product,
-due to Components provided by the Customer or by a third party designated by the Customer
-due to Components provided by the Customer or by a third party designated by the Customer
-due to Components provided by the Customer or by a third party designated by the Customer
-due to Components provided by the Customer or by a similar product,
-or the Products, or
-not reasonable to, known with reeard to the state of scientific and technical knowledges at the time of manufacturins.

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IBG shall not bear any responsibilities or liabilities relating to (i) any product not supplied by it, or (ii) any integration or combination of the Products with any other good provided by the Customer or any third party. BG makes no other warranty, express or implied, relating to the Products, in particular in terms of merchantability, or the suitability of the Products for a particular

The Customer shall be liable for any claim by third parties brought against it or against IBG relating to the final product in which the IBG Product is integrated or with which it is combined and shall indemnify IBG for all resulting consequences.

BG may only be held liable for breach of its essential obligations hereunder and only for direct and actual damages. Except for bodily injury and willful misconduct, IBG's total cumulative liability for any given calendar year, and for any and all claims or actions, losses or damages resulting from or related to the Products, may in no case exceed a maximum total amount equal to fifteen (15) percent of the amount of the Order that is the subject matter of the Customer's claim or action.

In no event and under no circumstances shall IBG be held liable for any indirect and/or immaterial damages, such as loss of profit, loss of income, loss of revenue, operating loss, loss of data, loss of customers, third parties' claims against the Customer, loss of opportunity, damage to image and reputation, moral damages, where arising out of or in connection with threach of warranty, breach of Contract, misrepresentation, legical contracts and exclusions will apply irrespective of whether such damages were foreseeable or could reasonably have been foreseen by IBG.

No. Confidentiality. Intellectual property.

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10. Confidentiality. Early Party agrees and undertakes that it shall adopt all measures and practices as it would adopt for security, confidentiality and protection of its own Confidential Information while dealing with Confidential Information of the other Party, whether received directly or indirectly in any medium, and shall not reveal or discises the Confidential Information, directly or through its representatives or otherwise, to any third party, without the prior written consent of the concerned Party. Confidential Information if shall mean all technical and non-technical information disclosed by one Party to the other Party (i) is designated as "confidential," proprietary," or some similar designation, or (ii) would under the circumstances appear to a reasonable business person to be confidential or proprietary and/or intended by the disclosing Party to be Confidential Information under this purchasefeevice order, including but Initiated to any Party's business, business/strategic/development plans, intellectual property, work and service orders, contracts, memorandum of understanding/agreements, technology, know-how, trade secrets, software, program codes, finance, transactions, product specifications, prototypes, marketing techniques and marketials, marketing plans, timetables, or affairs of the Party, whether conveyed in writing or otherwise, directly or indirectly, in any medium, including the terms of the Order.

affairs of the Party, whether conveyed in writing or otherwise, directly or indirectly, in any medium, including the terms of the Oath.

10.2 Intellectual Property. IBG will retain exclusive ownership of all plans, designs, drawings, sketches, molds, manufacturing drawings, models, specifications, technical and commercial nomenclatures, recommendation documents, text results, catalogues, brochruses, notices, patents, models and drawings, manufacturing consequently, the Customer is prohibited from nating any disclosure, use, adaptation, reproduction or exploitation of the Pril of the Customer can be consequently, the Customer is prohibited from nating any disclosure, use, adaptation, reproduction or exploitation of the Pril of the Customer can be consequently, the Customer is prohibited from nating any disclosure, use, adaptation, reproduction or exploitation or the Pril of any skind without the prior written consent of IBC. IBC remains free to make any use of the IP.

18G undertakes to defend the Customer against any claim of infringement of third-party patents published in the countries of manufacture of the Products, excluding studies, demonstrators, samples and prototypes for which no such undertaking is granted, provided that the Customer (i) informs IBC without delay in writing of any claim or action against it, (ii) cooperates with IBC in order to provide it with the elements necessary for its defence (iii) less licin control of its defence and all associated negotiations, subject to any additional defense by the Customer at its own expense and (iv) makes no admission as to the infringement of the industrial property rights of third parties that may be prejudicial to the rebutted is such claim or action whether the customer to continue to use the Products (ii) replaced in the customer of instruction of the infringement or the customer to continue to use the Products, (ii) replaced the Order and retrieve the infringing Products at a price equal to that at which they were purchased, reduced by an amount det

IL standable.

If all a least of external circumstances of an economic, commercial or technical nature, or of events occurring after the Order becoming binding, outside the normal expectations of the Parties at such time, the essential elements of the Contract were to be modified to such an extern at or render detrimental or excessively posterous to one of the Parties the performance of its obligations, or, more generally, affecting the balance of the Order, the Parties under the negatiate in good fails to place the Parties in a position vis-a-vis one another that is reasonably comparable to that which existed at the time of entering into the Order. In the absence of agreement between the Parties within one (I) month, from the request for change, such of the Parties will have the right to rescribe the published Order without compensation or damages, subject to a fifteen (IS) calendar day notice addressed to the other Party by registered letter with acknowledgment of receipt. During this notice period, the Order will remain in full force and effect in accordance with its original terms.

12. Non-Solicit
The Customer agrees undertakes not to solicit, seek to hire, hire, or employ or entrust any work, directly or indirectly, and/or through an intermediany, any employee, officer or director of IBC. This clause remains valid for the entire duration of the Order, including any renewal thereof, if relevant applicable, and in any event, but no less than twelve (12) months from the date of the Order.

In the event of case of any breach of the foregoing, this commitment, the Customer shall automatically be liable to pay IBC a lump sum compensation equal to the gross remuneration that the person thus hired employed or solicited will have had received during the twelve (12) months period preceding the first to occur of the date of their departure from IBC or first solicitation, as applicable.

14. Applicable law - Disputes

The validity, construction and performance of these CTC, any Order or any document related thereto for the sale of Products shall be governed by and construed and enforced in accordance with French law, to the exclusion of its conflict of laws rules.

In the event of a dispute between the Parties, the Parties shall consult each other within fifteen (IS) days of notification of a dispute by either Party, to endeavor to find a microalbe solitor to the dispute, if at the end of such fifteen (IS) day period, the Parties have not amicably resolved the dispute, such dispute shall be submitted to mediation conducted in accordance with the mediation rules of the CMAP (Centre de Médiation et d'Arbitrage de Paris-Paris Mediation ad Arbitration Centrel) upon the initiative of the most diligent; party, in case of failaire of the mediation within one (I) month following submission of the dispute to such mediation, the Parties will recover their freedom and the dispute will be subject to the exclusive jurisdiction of the courts within the jurisdiction of the Court of Appeal of Versailles, regardless of the place of delivery or even in the event of an incidental claim, a vararrany appeal or multiple defendants.

Nothing in this article is shall be construed as limitation of the right of either of the Parties to obtain injunctive or other emergency relief or to preserve a remedy which might be barred by time or other reason.

The United Nations Convention on Contracts for the International Sale of Goods adopted at Vienna, Austria, on 11 April 1980 shall not be applicable to any sale or delivery of Products.

These GTC are applicable as of September 1st, 2023, to all Orders received from the Customer after such date and replace the GTC previously in force